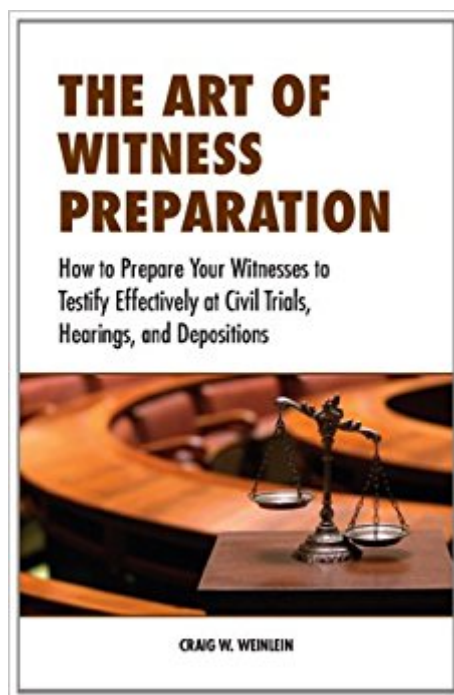


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# The Art Of Witness Preparation: How To Prepare Your Witnesses To Testify Effectively At Civil Trials, Hearings, And Depositions



## Synopsis

Written by an experienced Texas trial attorney, *The Art of Witness Preparation* provides guidance on preparing witnesses to testify effectively and persuasively at civil trials, hearings, and depositions. Unlike most literature devoted to trial advocacy, this book focuses on the witnesses' performance in the courtroom instead of the lawyer's, addressing an often neglected angle for the civil trial attorney. The author divides witness preparation into seven distinct parts: (1) the witness interview; (2) explaining deposition procedures; (3) explaining trial and hearing procedures; (4) preparing the witness for cross-examination; (5) preparing the witness for direct examination; (6) discussing witness appearance and demeanor; and (7) role-playing and practice. *The Art of Witness Preparation* also contains a checklist for attorneys to use in recalling and applying the principles of this book in their own witness preparation sessions.

**About the Author** Craig W. Weinlein is a partner with Carrington, Coleman, Sloman & Blumenthal LLP, in Dallas, Texas, where he has practiced law for more than thirty years. He is the leader of the firm's Intellectual Property Practice Group. Mr. Weinlein has a complex litigation practice, which is concentrated in intellectual property, patent, trademark, copyright, trade secret, false advertising, unfair competition, and professional liability cases.

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